

# **FAIRMONT CITY COUNCIL BUDGET WORKSHOP**

**Monday, May 24, 2021 – 4:00 p.m.**

1. Community Center Committee Presentation (4:00 – 4:10)
2. Fairmont Hockey Association Presentation (4:10 – 4:20)
3. Council Discussion (4:20 - 5:15)



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**Fairmont City Council  
Work Session  
May 24, 2021**

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**From:** Cathy Reynolds, City Administrator  
**To:** Mayor and City Council

**Subject:** Utilization of Local Option Sales Tax Funds

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**Policy/Action Requested:** Discussion

**Recommendation:** None

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**Overview:**

On March 8, 2021 the Council held a work session to discuss the potential Community Center. During this work session discussion was had regarding a community center and the direction the Council would like to proceed. No consensus on a direction was reached during the work session so the City posted a survey to receive community input on the amenities the community would like to see the City invest in.

On May 10, 2021 the results of the parks and recreation survey were presented to Council. The next step in the process is the work session on May 24, 2021 where the Council will discuss the path forward for planning and utilizing the Local Option Sales Tax funds in our community.

During the work session Council will hear a presentation from the Fairmont Hockey Association and the Community Center Committee. Following these presentations Council will have time to discuss their vision for the utilization of the local option sales tax. The local option sales tax can be used for the construction and funding of recreational amenities, construction and funding trails, and constructing and funding a community center. With the direction from this work session staff can move forward with planning, coordination with community organizations, and budget development.

**Survey Data**

Community input has been sought at various times throughout the previous 6 years that the Project 1590, Community Center Committee, and the City have been discussing a potential community center. Council had requested to see survey input from the various survey conducted over the years. Information from the survey that staff found are attached for Council's information.

Parks and Recreation Survey

The City conducted a parks and recreation survey during April. The results of the survey were presented to council at the May 10, 2021 council meeting. The survey provided community input on the utilization of existing parks, trails and recreational amenities in addition to gathering community input on recreational amenities that the community would like to see the City invest in. The presentation can be found in the May 10, 2021 council agenda packet located at the following link: [051021.pdf \(fairmont.org\)](#)

### 1590 Survey

The 1590 organization conducted a community survey around 2015. A copy of the survey and a memo summarizing the results of the survey are attached.

### Business Owner Survey

A survey was completed in 2018 of local business owners and presented to Council at the November 26, 2018 Council Meeting. This survey is attached as attachment 3 to this memo.

### **Economic Data**

In preparation for the meeting staff has reached out to communities to gather information on the operational costs and revenues, memberships, and staffing of their facilities. This information as well as the information obtained by the community center committee is provided for your review and discussion during the work session.

### Ballard King Market Analysis and Feasibility Study

In 2018 Ballard King & Associates Ltd completed a market analysis and feasibility study for the Community Center Committee. This survey analyzed the supportability of a community center utilizing a primary service area of the City of Fairmont and a secondary service area that mirrors the Mayo Clinic service area, page 2 of the attached report. The demographic summary on page 23 of the report indicates that the population level of 31,034 in the secondary service area is large enough to support an indoor recreation and sports facility.

As part of the study Ballard King held focus group meetings. The results of those meetings can be found summarized in the report on pages 50 – 54. Pages 60 – 63 reflect the staffing needs that would be anticipated to work a community center based on the designs analyzed in the report. Page 67 of the report provides an expenditure – revenue comparison for the different phases of a community center as analyzed in the report. This table show a recovery percentage of 66% which is in line with the national target for cost recovery with a community center.

This report can be found at the following link: [Ballard-King-Final.pdf \(fairmont.org\)](http://Ballard-King-Final.pdf(fairmont.org))

### Lake Crystal Recreation Center

The Lake Crystal Recreation Center was completed in 2000 and features a fitness center, 2 full basketball/volleyball/multi-use courts, elevated walking track, locker rooms and 2 community rooms. The Center also includes a swimming pool with 6 lanes of lap swim, a zero-depth entry area and children's area and slide, plus a larger waterslide, and a spa. Current operating expenses for the facility run about \$750,000 per year. Of this the City of Lake Crystal provides about \$200,000 a year to support the facility. In addition, the City is preparing to issue a \$1M bond to cover larger maintenance projects. The facility is staffed by 2 full-time employees, 4 part-time managers and 35-40 part-time staff.

Lake Crystal has a population of approximately 2500 and has members from St. Peter to Mapleton and Madelia.

### Shakopee Community Center and Ice Arena

The Shakopee Community Center offers fitness equipment, gyms, walking track, an indoor aquatic center, indoor playground, drop-in childcare, fitness classes, senior space, teen center, and meeting space. Shakopee also has a 2-sheet Ice Arena co-located beside the Community Center. The operating expenses for the community center are budgeted at \$1.8M and the Ice Arena is budgeted at \$844,000.

Shakopee is a community of approximately 42,000 and growing. The Community Center has averaged 825 annual memberships and 483 monthly memberships over the last three years. The community center exceeds

the national target of 60% cost recovery from memberships and fees and utilizes levy, sponsorships / donations, volunteers and excess revenues from the Ice Arena to cover the balance of the operating expenses.

Community Center Comparisons

Attachment 4 contains a comparison of information obtained on local community centers. This information appears to be from around 2016 and was obtained by 1590 and the community center committee.

**Summary**

At the end of the work session, we hope to have a direction for the utilization of the local option sales tax funds so staff can move forward with planning, coordination with community organizations, and budget development.

**Budget Impact:**

**Attachments:**

1. Project 1590 Community Survey
2. Project 1590 Community Survey Results Memo
3. Business Owner Survey
4. Community Center Comparisons

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Council Action: \_\_\_\_\_

Date: \_\_\_\_\_

# Community Enhancement Survey

Please review the list of ideas and select up to 15 ideas that you wish to support bringing into the City of Fairmont.



- Better signage directing to lakes
- Homeless Shelter
- Outdoor Movie Nights
- More use of fairgrounds
- Zoo
- Make Fairmont the "City of Trees" boulevard tree planting program, remove dead trees and replant new ones, trim trees
- Drive-In Theatre
- Community Center (YMCA, etc) w/ pool, track, daycare
- Clean up old homes, neighborhood revitalization, remove or clean up blighted properties
- More Ice Cream Options - trucks, smoothies, Cherry Berry, Cold Stone, Yogurt Creations, Larger DQ and Dairy Freeze
- Improve traffic control along HWY 15 - roundabouts, stoplights, speed control, emergency vehicles
- Aquatic Lake Rentals/More Activities on Lakes/Resort Activities
- Clean up, remove or reuse vacant buildings. K-Mart Building, Tamper/Railway Motors, Wendy's, Smokin Joe's
- Downtown- Revitalize, Additional Retail, Café Bistro, Flower Hanging Baskets
- Improve City Entrances (Signage/beautify)
- Campground on Lakes/In town
- More Shopping/Retail- Chain & Unique Stores
- Trampoline Park
- Get clinic & hospital back to how they were/ Better Healthcare
- Create events on the lakes - Summer - music, parades, "duck boats", water show Winter - winter carnival, hockey
- Amusement Park
- New and Improved Senior Center
- Outdoor Concerts - Fairgrounds, Parks etc
- Improve Public Beaches
- Movie Rental Store
- Enforce City Codes
- Improve and create sidewalks city wide
- Enhance Community Festivals - music, art, pork festival, lakes, BBQ, brew, etc. controlled by one organization that works with existing committees.
- Mini Golf Facility
- Free Wi-Fi in community
- Water Park Hotel
- New Restaurants/Restaurant Chains (KFC, Chipotle, BWBs, Olive Garden, Applebee's, Culver's, Taco Bell)
- Add to bike/running trails around lakes and city
- New industry in town/growth/Job Creation
- Wow Zone/Triple Play
- Target
- Paint Ball Course/Arena
- Improve Buildings on HWY 15/Clean up
- Update public ramps, docks, lake access and piers
- Re-Do Roads, improve and maintain infrastructure
- Indoor Go Kart Track
- Visitor's Center
- Promote/Advertise Fairmont - magazines, maps, t-shirts, 1/2 way point, Chamber packets, tourism
- Clean Up Lakes & Manage Odor
- Promotion of Lakes
- Roller Skating Rink
- Youth/Teen Center
- Resorts/Cabins on Lakes
- Update Parks - Skate park improvements, new equipment, updated shelter buildings,
- Aquatic Park- Extended Hours
- More signage on I-90 to promote Fairmont
- Make Fairmont a safer community. Neighborhood watch, reduce drug trafficking, drug dog patrols through parks
- Make entrance to Lakeside Cemetery for impressive, open the lakeshore and improve access
- Create a public marina or a marina mentality
- Enhance or expand Presentation College or create 4 year or other Technical College
- Food trucks in Gomsrud on evenings/weekends in the summer
- Expand the Aquatic Park - mini golf, longer hours, larger pools
- Indoor Pool
- Year-Round Ice Rink (stand-alone OR as part of a community center)
- Expand and Promote Disc Golf
- Better location for Chamber & Visitors Bureau
- Outlet mall
- Stock lakes with game fish
- Menards
- Sporting goods store/Scheels
- Enhance and develop housing - Student housing, more middle income housing, senior housing
- Soccer complex- lights, bleachers, fence, pavilion, & playground equip
- Weed control on city streets and sidewalks
- Have docks with staff to watch boats while people shop downtown
- Athletic Fields with dome for winter activities
- Fabric/Craft Store
- New Mall
- Community Wellness Emphasis
- Starbucks
- Bring back "Glows" lights or create new X-Mas lights
- Bike/motocross facility
- Community music & arts programs (city band, choir, etc.)
- Shooting and archery range
- Indoor playground/bouncy house
- Become more of a "Green" city

 **Return this form to HyVee, Fareway Foods, Walmart, or the CVB/Chamber office**   
**OR go online to [www.project1590.com](http://www.project1590.com) to submit online**

**To:** Project 1590 Steering Committee  
**From:** Hannah Rybak  
**Date:** 5/8/2015  
**Subject:** Community Enhancement Survey Results

### **Purpose**

The purpose of this memo is to describe the process I used to arrive at the survey results, and provide recommendations on the presentation of the top ideas.

### **Summary**

I was hired by Project 1590 in December to evaluate the ideas collected from the community and create and administer the surveys. My top priority was to maintain the integrity of the survey throughout the entire process. I started by compiling the ideas that Project 1590 had previously collected from the community. My goal in this process was to combine similar ideas, while still being sure that each idea was somehow represented through the combining process. I ended up with 81 separate survey items. From there I put those ideas into the first survey, which was available online through Survey Monkey, as well as in hard copy form. Respondents of the survey were to select up to 15 of the ideas presented in the survey that they would support bringing into the Fairmont community. Upon completion of the first survey I was able to determine the top 30 ideas. The second survey was created using the same format as the first, but with only the top 30 ideas. Respondents were able to select up to 7 ideas that they would support in this round of surveys. The second survey concluded on April 30<sup>th</sup>, 2015.

### Second Survey Results:

1. Build a community center or multipurpose facility. Indoor track, indoor pool, tennis, meeting rooms, senior center, ect.
2. Have more restaurant options available. (KFC, Chipotle, Olive Garden, Applebee's, etc.)
3. Create a teen or youth center. Year-round activities like go karts, trampolines, laser tag or other community events for our youth.
4. Improve the quality of lakes in our community. Manage the odor, improve the shoreline, improve the public beaches, stock the lakes with game fish and fine ways to improve the water quality.
5. Enhance our retail environment with new and unique stores throughout the community. Target, Menards, fabric stores, movie stores and outlet malls for example.
6. Clean-up, remove or reuse vacant buildings. Including the K-Mart building, Railway Motors/Tamper and Smokin Joe's.
7. Expand our current bike/running trail system around the lakes and city. Create one continuous system.
8. Develop more recreation on our beautiful lakes. Aquatic rentals, resort-like activities, a marina, and then promote it strategically.
9. Create new industry to foster job creation and continue to assist, promote and support existing businesses to develop a healthier economic environment.
10. Create a community of festivals. Develop events to celebrate our community year-round. Outdoor concerts, art festivals, pork festival, BBQ, Brew Fest, or Oktoberfest, summer parades, winter carnival, outdoor hockey events, etc. Can be facilitated by one organization hub.

11. Revitalize our historic downtown. Add retail, café bistro's, micro-breweries, etc. Make downtown a destination.

### **Recommendations**

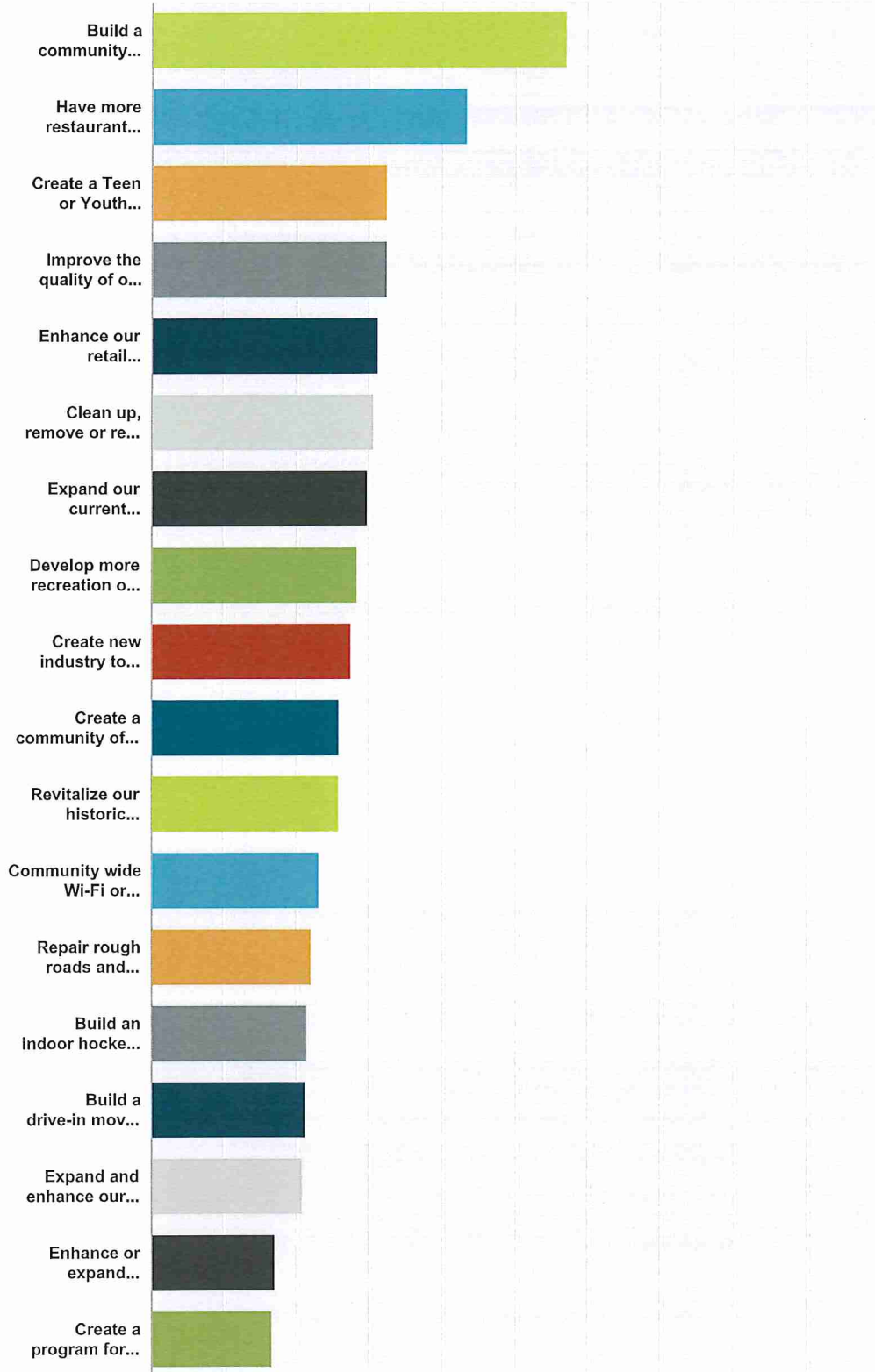
The goal of the survey process was to take the top 7-10 ideas to pursue. The reason we said 7-10 was because we wanted to see the final data and see if there was a "natural break" between the top ideas and the rest. We did end up with that natural break, but it was between idea 11 and idea 12. I recommend including idea #11 (Revitalize our historic downtown), because statistically it fits in better with the top ideas than it does with the rest. I also recommend combining two other top ideas, #2 (restaurant options) and #5 (retail). My reason for this recommendation is because the potential committees for each option would be compiling and using the same data, as well as the process for attempting to bring these companies into Fairmont would be the same or similar.

Attached: Community Enhancement Survey 1 Results

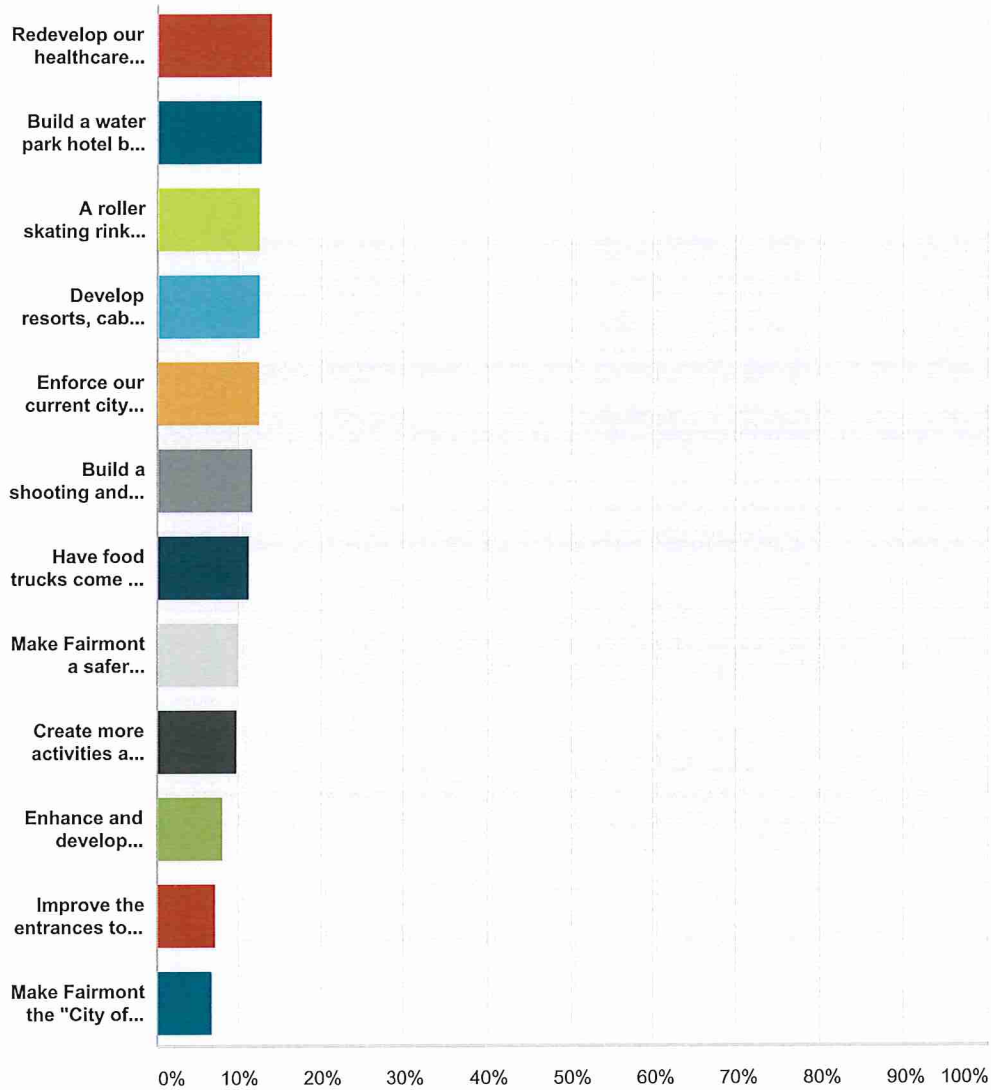
Attached: Community Enhancement Survey 2 Results

**Q1 Please review the list of ideas and select up to 7 ideas that you wish to support bringing in to the City of Fairmont.**

Answered: 2,232 Skipped: 0







Answer Choices	Responses
Build a community center or multipurpose facility. Indoor track, indoor pool, tennis, meeting rooms, senior center, etc.	56.77% 1,267
Have more restaurant options available. (KFC, Chipotle, Olive Garden, Applebee's, etc.)	43.23% 965
Create a Teen or Youth Center. Year-round activities like Go Karts, Trampolines, Laser Tag, or other community events for our youth.	32.39% 723
Improve the quality of our lakes in our community. Manage the odor, improve the shore line, improve the public beaches, stock the lakes with game fish and find ways to improve the water quality.	32.30% 721
Enhance our retail environment with new and unique stores throughout the community. Target, Menards, fabric stores, movie stores and outlet malls for example.	31.05% 693
Clean up, remove or reuse vacant buildings, including the K-Mart building, Railway Motors/Tamper and Smokin Joe's gas station.	30.51% 681

Expand our current bike/running trail system around the lakes and the city. Create one continuous system.	29.61% 661
Develop more recreation on our beautiful lakes. Aquatic lake rentals, resort-like activities, a marina and then promote it strategically.	28.14% 628
Create new industry to foster job creation and continue to assist, promote and support existing businesses to develop a healthier economic environment.	27.37% 611
Create a community of festivals. Develop events to celebrate our community year-round. Outdoor concerts, art festivals, pork festivals, BBQ, Brew Fest or Oktoberfest, summer parades, winter carnival, outdoor hockey events, etc. Can be facilitated by one organization hub.	25.76% 575
Revitalize our historic downtown. Add retail, cafe bistro's, micro breweries, etc. Make downtown a destination.	25.67% 573
Community wide Wi-Fi or community wide technology.	22.89% 511
Repair rough roads and improve/maintain our infrastructure.	21.86% 488
Build an indoor hockey center for year-round use. Could be part of a community center.	21.28% 475
Build a drive-in movie theater or create outdoor movie nights with large portable screens. This can be located in one of our beautiful parks. Bring a chair and some popcorn.	21.06% 470
Expand and enhance our outdoor Aquatic Park. Longer hours, mini golf, lazy river, more slides.	20.56% 459
Enhance or expand Presentation College, or develop or add other post secondary options.	16.89% 377
Create a program for neighborhood revitalization. Clean up blighted properties.	16.40% 366
Redevelop our healthcare industry. Create a wide range of local health care options similar to what our community had in the past.	13.75% 307
Build a water park hotel by the interstate.	12.59% 281
A roller skating rink. They are back!	12.41% 277
Develop resorts, cabins or campgrounds on our lakes.	12.23% 273
Enforce our current city codes. Improve our appearance city wide.	12.23% 273
Build a shooting and archery range.	11.51% 257
Have food trucks come to Gomsrud Park on evenings and weekends in the summer.	11.11% 248
Make Fairmont a safer community. Create neighborhood watch, reduce drug trafficking, etc.	9.77% 218

Create more activities at the Martin County Fairgrounds.	9.68%	216
Enhance and develop housing- middle income housing, senior housing, student housing.	7.97%	178
Improve the entrances to our city. Add signage, landscaping or anything to make it more inviting.	7.17%	160
Make Fairmont the "City of Trees." Create a boulevard tree planting program, remove dead trees and replant new ones.	6.68%	149
<b>Total Respondents: 2,232</b>		

Mayor Foster  
Mr Humpal  
Members of the city council

For the record my name is Elroy Nuss, I am a retired partner of Roessler Nuss & Co where I spent 35 years helping Fairmont and Martin County client's grow & become profitable, During this time I served 2 terms as president of the Fairmont Chamber of Commerce helping our business community expand and I also spent 15 years of service with the Board of the Fairmont Area Foundation, now Martin county Area Foundation helping it grow to become a community endowment fund in excess of \$1,000,000.

I have had a good relationship with the Fairmont business community. .Recently several of these members asked me to write a letter to the local newspapers objecting to the idea of including a fitness center in a proposed community building at a time when the city has three existing privately owned fitness centers. It was further suggested that if I take this letter around the Fairmont business community, I would be able to determine if the others in the business community agreed or disagreed with this thought.

I spent the 3<sup>rd</sup> week of Oct. visiting the members of our Fairmont Business community. 79 business owners or managers signed this letter which I have provided signed copies to each of you. 17 of those company's contacted chose not to sign for reasons that no employee was authorized to sign any document, a conflict of interest with the city government existed or they had no preference on the issue.

Several suggested that when the city of Fairmont decides to accept competition with the city liquor store, it would then be acceptable for the city to compete with private enterprise. Several large employers suggested that day care and housing and not a city center was the primary issue limiting new employees in Fairmont.

The city has included \$280,000 in the 2018 budget for Economic Development. It does not make sense using municipal funds to compete with private enterprise negating the positive effort of our economic development.

This has been an interesting time consuming exercise for me. I suggest that the city and the building committee consider a similar exercise to identify the reasons that local employers experience difficulty obtaining new employees to Fairmont, Minnesota.

Thank you

November 20, 2018

Fairmont Sentinel

Request to be included in paper published November 27, 2018

To the citizens of Fairmont, Minnesota

I was approached by several people asking that I write a letter regarding the city of Fairmont and the Community Center Committee considering competing with existing private industry by including a fitness center in the proposed community center.

After some consideration and discussion with some Fairmont business's I chose to write a letter and hand carry it through out the Fairmont business community. Attached is the letter with the 79 signatures of retailers, manufacturing corporations and service organizations that I obtained during the fourth week of October. Of those I was able to contact, 18 chose not to sign the letter because no local employee was authorized to sign, a conflict of interest existed with the city government or they had no preference on the issue.

This letter has been presented to the Fairmont City Council and the committee at the November 26, 2018 regular meeting.

It was an interesting time consuming experience for me. I suggest that the city and the committee consider a similar exercise to identify the reasons why local employers have difficulty obtaining or attracting new employees to Fairmont, Minnesota.

Thank you

Elroy (Ernie) Nuss

November 20, 2018

Fairmont Photo Press

Request to be included in paper published November 28, 2018

To the citizens of Fairmont, Minnesota

I was approached by several people asking that I write a letter regarding the city of Fairmont and the Community Center Committee considering competing with existing private industry by including a fitness center in the proposed community center.

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Thank you

Elroy (Ernie) Nuss

Deb Foster, Fairmont Mayor  
 Michael Humpal, Fairmont City Administrator  
 Fairmont City Council  
 Fairmont Community Building Committee

The undersigned members of the Fairmont business community are protesting and questioning the legality of using the proceeds of the Fairmont special .5 % sales tax to compete with several established existing Fairmont business'.

The proposed community center is planned to include a physical fitness center which would be in unfair direct competition with the three existing established privately owned fitness centers. The owners have invested significant amount of funds and time making these business viable in our community.

This does not represent our combined opposition to a community center, but we do oppose including a business which will compete with private industry.

<u>Company Name</u>	<u>Company Representative</u>	<u>Date</u>
POW Relined	Edy & Russ	10/22
Cutting Edge Fitness	C. Johnson	10/22
Fairmont BodyShop	Joe	10/22
Adventure Auto	Mike	10-22
Poppes Store + Car Wash	Brian Poppes	10-22
Richard's Auto Repair	Sam Niederhoffer	10-22
Ryan Wirth	Ryan Wirth	10-22
Kahler Electric	Diana Kahler	10-24
Redi Haul Trailer	Lincoln	10-24
AWB	Kevin	10-24



Deb Foster, Fairmont Mayor  
 Michael Humpal, Fairmont City Administrator  
 Fairmont City Council  
 Fairmont Community Building Committee

<u>Company Name</u>	<u>Company Representative</u>	<u>Date</u>
Fairmont Butcher Block	[Signature]	10-23
The Ranch Restaurant	[Signature]	10-23
Home Rental Agency	DeeDee A. Wilkins	10-24
Culligan	[Signature]	10-24
Bent's Motor Co.	[Signature]	10-24
MPR Repair	Dwayne Tenny	10-24
Berry's & Body Shop	[Signature]	10-24
Olson Rentals	[Signature]	10-24
Great Plains Transp.	[Signature]	10-24
Pauline Funding, Inc	[Signature]	10-24
Federal Company	[Signature]	10-24
Acton Power Sports	[Signature]	10/24
Stans Amuckson	HEATH SEED CO.	10/24
Keecho DKE + MFE	[Signature]	10/24
Sterling Viny	Wm Supada	10/24
J.H. Simon	Bany Altman	10-24
Red American Dis	Kathleen Gauspi	10-24
Milte's Motors	[Signature]	10-24
Pizza Ranch	Lisa DeBeer	10-24

Deb Foster, Fairmont Mayor  
 Michael Humpal, Fairmont City Administrator  
 Fairmont City Council  
 Fairmont Community Building Committee

<u>Company Name</u>	<u>Company Representative</u>	<u>Date</u>
BEAN TOWN Grill		10/24/18
Fleet + Farm Supply	Barnie Veltas	10/24/18
Dkn Auto		10/24/18
Bockett Building		10/24/18
Cuba 21 Wholesale		10/24/18
Pratt Electric Motors	Pratt Pitts	10-24-18
Arnold Motor Supply	Brian Reese	10-24-18
Day Plumbing	Bill Kummel	10/24/18
Family Eye Care	Juan Lohm	10/24/18
Walgreens	Judy Miller	10/24/18
Denney's	Troy Denney	10/24/18
SCHULTZ MOTORS		10/25/18
BOWL MOR LANES	David R. Goderson	10/25/18
Fitz Moving	Dee Fitzgerald	10-26-18
Dorrittes Carpet	Jack Smith	10-26-18
Anytime Fitness	Jack V. Doherty	10-26-18
LOW	Deanna	10/26/18
Tom Vokor		10/26/18
Connie Hackett	Shoe Sensation	10-26-18

Deb Foster, Fairmont Mayor  
 Michael Humpal, Fairmont City Administrator  
 Fairmont City Council  
 Fairmont Community Building Committee

<u>Company Name</u>	<u>Company Representative</u>	<u>Date</u>
Thompson Hagen	Pop Hagen	10/26/18
BORUMSDOT Agency	Bob Bala	10/28/18
Graham Tire	Tim Graham	10/26/18
STATE FAIRM	Jim Rik	10/30/18
SnowWheel System, Inc.	Kenyon Row	10-30-18
Welcome Motor Co.	A. D. W.	10-30-18
Midwest Audio & Video	Allen W.	10-30-18
Madsen Land Surveying	John Madsen	10-30-18
Hotel Senary	Greg Gobel	10-30-18
Farm Bureau Ins.	Jeff Dickman	10-30-18
Bruc Gemini	Bruc Abby	10-30-18
<del>Dank Danks</del>		
chance TAN	Daniel Danks	10-31-18
Jakes Pizza	Jeff Elliott	10-31-18
Fairmont Glass	Steve Anderson	10-31-18
FARMERS INS. GROUP	Tom Rodger	10/31/18
Ben Arens CPA	R. L.	10/31/18
Krugger Realty	K. S. P. Krugger	10/31/18
HALLER AVIATION	Wayne H. Keller	10/31/18

Deb Foster, Fairmont Mayor  
 Michael Humpal, Fairmont City Administrator  
 Fairmont City Council  
 Fairmont Community Building Committee

<u>Company Name</u>	<u>Company Representative</u>	<u>Date</u>
ADD	[Signature]	10/31/18
K+W Electric	[Signature]	10/31/18
Wiederhoeft Welding	[Signature]	10/31/14
Kennedy Eng. Inc.	Barbara Delly	10/31/18
The Marine Lodge	[Signature]	10/31/18
HARGAN'S	[Signature]	11/1/18
Community Care	[Signature]	11/2/18
Hertzke Const	Joseph Paul	11/2/18
Looney's Scoop Tenders	[Signature]	11/2/18
DROEGEMUESE Trucks Inc	MIKE DROEGEMUESE	11-2-18
Rabe International Inc	[Signature]	11-2-18
Crew Cuts for Men	Sharon Kinnaman	11-13-18
Crew cuts for men	Kyle Tholey	11-13-18
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**Community Center Comparisons**

City and State	Population	Who Runs the Facility?	Who Owns The Facility?	How Was The Facility Built?	What Was The Cost To Build?	Features Included In Facility	Annual Revenues vs Expenses	How Much Is Subsidized By Tax Payers	Funding %
Lake Crystal, MN	2,549	501c3 Organization	City	Grants, Capital Campaign		Pool, Gym, Fitness, Sr. Center, Walking Track, Conference Rooms, Outdoor Playground	\$600,000 Budget \$200,000 Raised Memberships \$200,000 Raised Program Fees \$200,000 Grants, Donations and City	City Pays Elec. Bill \$100,000 of \$200K above	Property Tax - 13% Utilities - 17% Operations - 60% County & Grants - 10%
Marshall, MN	13,483	YMCA	YMCA	City for 12Million	\$12 Million	Pool, Fitness, Gyms, Racquet Ball, Walking Track	YMCA Covers All. Runs as a for profit Business	The original building	Operations - 100%
Marshall, MN Athletic Complex	13,483	City	City	City, grants, donations, capital campaign .5% Sales Tax Collaboration with City, High School and University	\$19 Million	Softball, Soccer, Baseball, Hockey Rink, Expo Center, Lacrosse	Brand New Opens Summer 2016	1.5% Lodging Tax for operations 1.5% Food and Beverage Tax for operations Tax In place 2014 Raises about \$4-\$500k per year	
Redwood Falls, MN	5,135	City	City	City and School, Joint Effort Grants, City Referendum, School Referendum City Reserves, Capital Campaign	\$9.2 Million to Build \$1.2 Million Senior Center in 2016	Field house, Gym, Track, Hockey, Expo, Meetings, Sr. Center	\$1,000,000 budget Revenues of \$5-\$600k	Almost 1/2 of the cost of operations comes from Taxpayers or about \$500,000	Property Tax - 50% (entire Parks & Rec budget so I am not sure how good these numbers are)
Perham, MN	3,087	501c3 Group	City Owned On School Property	City Grass Roots Group Grants, Capital Campaign, Donations		Pool, Racquet Ball, Walking Track, Fitness, Gyms	800,000 Budget \$5-\$600k Raised Memberships and Programs \$16k from Summer Rec \$45k From the City School Leases Pays \$130k	School \$130,000 City \$45,000 Summer Rec \$16,000 About \$190-\$200k Total	Property Tax - 6% School - 16% Operations - 78%
Detroit Lakes, MN	8,500	501c3 Group	City	City, Grants, Capital Campaign, Donations		Track, Pool, Fitness, Racquet Ball, Gym, Large Playground, Performing Arts Theater, Sr Center	Budget of 1.65 million All Programming and Memberships cover all expenses	Nothing for the ongoing costs except those government entities that may rent the facility (Schools etc.)	Property Tax - 5% Operations - 95%
New Ulm, MN	13,210	City	City	City, Grants, Sales Tax, Bonding	2nd Building was \$9 Million 3rd Building 1.2 Million renovations recently	3 Different Building 1st Building - Pool, Field House, Trace, Fitness, Racquet Ball 2nd Building - Two Ice Sheets, Convention 3rd Building - Sr. Center/Community Center	Budget of 1.711 million Revenues \$497500 Revenues \$252700 Revenue \$43600	LGA and Property Tax \$477871 LGA and Property Tax \$328632 LGA and Property Tax \$111571 About \$918,074 Total	Property Tax - 54% Operations - 46%
Barron, WI	3423	501c3 Group	501c3 Group and High School	Grants, Capital Campaign, Donations		Pool, Gym, Track, Fitness, Performing Arts Center	Budget of \$570, Revenues of \$435,000 Programs and Memberships \$35,000 Has to be raised each year Connected to High School so they Pay \$100,000	High School pays \$100,000 The city pays nothing except \$50,000 for the PAC	Property Tax - 9% School - 18% Fundraising - 6% Operations - 67%
Watertown, SD	21,995	City	City	Built in phases over 27 years. Most was done by fundraising	Built in phases. Building new \$24 million facility	Pool, Racquet Ball, Fitness, Gym, Walking Track	Budget of \$930,000 Shares gym with Boys and Girls Club Revenues 50% by memberships Revenues 25% by programming Other Programming Covers the rest Self Funded	City will pay for capital improvements(roofs, landscape, etc.)  ***Building a new \$24 million Center soon	Operations - 100%
Estherville, IA	6,126	Local School District	School District	Large Donation, City, Grants, Capital Campaign	\$6.3 Million	Pool, Fitness, Community Rooms Connected to the National Guard Armory	\$450,000 Budget Self funded 100% Have received \$20k each year from Local Sales Tax Does have an endowment for emergencies	\$1million from City to help build it nothing to run it	LOST - 4% Operations - 96%
Sioux Center, IA	7,308	City	City	Fundraising, School Bond, College, City	\$8.75 Million with \$1.9 Million addition added later	Pool, Sr. Center, Hockey, Community Rooms	\$1.1 million Budget Revenues cover \$5-\$600k College and City split the Balance	School bond help build it \$2.2 Million City about \$1million to build City pays about \$250k a year for operations	Property Tax - 25% College - 25% Operations - 50%